

T H E

# Latham Letter

VOLUME XXVI, NUMBER 4

FALL 2005

PROMOTING RESPECT FOR ALL LIFE THROUGH EDUCATION

SINGLE ISSUE PRICE: \$5.00

## Life Lessons:

## Humane Education at the San Diego Humane Society Helps the Next Generation



▶ See Page Six

## Inside...

“Link” Activities in Hungary

How victims of domestic abuse are finding safe haven at their favorite salon

How to enter the *Search for Excellence* Video Awards

Funding resources

How to order Latham’s new video “Reaching Out: The Spay/Neuter Challenge”

Page 8

Page 11

Page 12

Page 15

Page 23



# Edith Latham's Mandate:

"To

promote,

foster,

encourage

and further

the principles of

humaneness,

kindness and

benevolence

to all

living

creatures."

**On the cover:**

From left to right, Noah Gross, Lilian Mikhalsky, Allison Brightman, and Marcelina Krieger visit with Truman at the San Diego Humane Society's Animal Adventure Camp



© 2005 *The Latham Foundation for the  
Promotion of Humane Education*

Printed on recycled paper



# The Latham Letter

Volume XXVI, Number 4, Fall 2005

**BALANCED PERSPECTIVES ON  
HUMANE ISSUES AND ACTIVITIES**



The *Latham Letter* is published quarterly by The Latham Foundation, 1826 Clement Ave., Alameda, California 94501.

Subscription Rates: \$15.00 One Year or \$25.00 for Two Years

Paid and/or Requested Mail Subscriptions: 590

Publisher and Editor     Hugh H. Tebault, III  
Managing Editor         Judy Johns  
Printer                     Schroeder-Dent, Alameda, CA

The *Latham Letter* welcomes manuscripts relevant to the Foundation's interests, but reserves the right to publish such manuscripts at its discretion.

#### CONCERNING REPRINT PERMISSION:

Permission from the Latham Foundation to reproduce articles or other materials that appear in *The Latham Letter* is not required except when such material is attributed to another publication and/or authors other than the editors of this publication. In that case, permission from them is necessary. When republishing, please use this form of credit: "Reprinted with permission from *The Latham Letter*, (date), quarterly publication of the Latham Foundation for the Promotion of Humane Education, 1826 Clement Ave., Alameda, California 94501, 510-521-0920, www.Latham.org. Latham would appreciate receiving two copies of publications in which material is reproduced.

#### ABOUT THE LATHAM FOUNDATION:

The Latham Foundation is a 501(c)(3) private operating foundation founded in 1918 to promote respect for all life through education. The Foundation makes grants-in-kind rather than monetary grants. Latham welcomes partnerships with other institutions and individuals who share its commitment to furthering humane education.

#### TO CONTACT LATHAM:

Voice: 510-521-0920  
Fax: 510-521-9861  
E-mail: info@Latham.org  
Web: http://www.Latham.org

#### MEMBERS OF THE BOARD OF DIRECTORS:

Mr. Hugh H. Tebault, II (Emeritus)  
Ms. Stacy Baar  
Ms. Denise Cahalan  
Ms. Suzanne Crouch  
Mrs. Marion Holt  
Ms. Lynn Loar, Ph.D., LCSW  
Mr. Dezsoe "Steve" Nagy  
Mr. Hugh H. Tebault, III  
Mrs. Mary Tebault  
Mr. James Thornton

## CONTENTS:

EDITORIAL: Expectations "E Pluribus Unum" . . . . .	4
<i>By Hugh H. Tebault, III</i>	
Of Note . . . . .	5
Life Lessons: Humane Education at the San Diego Humane Society Helps the Next Generation . . . . .	6
Latham Presents "Link" Message at Historic Hungarian Conference . . . . .	8
<i>By Phil Arkow</i>	
List of <i>Latham Letter</i> articles on the "Link" . . . . .	10
Cut, Curl, and Counsel . . . . .	11
<i>By Ellen Perlman, from Governing</i>	
Search for Excellence Video Awards . . . . .	12
Finding Funding . . . . .	15
<i>By Judy Johns, M.S.</i>	
New Dog Breeds . . . . .	16
Update on Romanian Floods and Tsunami . . . . .	17
Tools Available from Latham . . . . .	18
Upcoming Workshops, Conferences and Events . . .	19
Media Reviews and Announcements . . . . .	20
ORDER <i>Reaching Out:</i> <i>The Spay/Neuter Challenge . . . . .</i>	23

# Editorial

## Expectations

### *"E Pluribus Unum"*



Hugh H. Tebault, III, President

**T**he Latham Foundation is proud of our country's rich heritage with its contributions of so many people from so many nations. Effective, respectful communication is one of the challenges in living in such a diverse culture. We rely in part on having a common purpose and believing in the basic good in each person.

Our forefathers came to America from a variety of backgrounds but they shared the common goals of freedom and opportunity. When they formed the United States, they adopted a motto that signified bringing together the 13 colonies into a single group: *E Pluribus Unum*, a Latin phrase meaning "out of many, one."

As a nation, we honor our diversity by inclusion, not exclusion. We strive to include all citizens into one American culture. Historically, this has not always been the case, which is a sad fact. However, as of the 20<sup>th</sup> Century, we collectively recognize one another as peer citizens. No matter what our background, we have the ability to succeed or fail based on our own efforts. I mention failure because with freedom our success is not guaranteed.

In the field of Humane Education, we strive to serve all equally. We hope to bring the true value of teaching respect for animals to everyone, no matter what their age or background. While

noble, this requires that we have some understanding of other cultures to ensure that what we say and do will be understood as we intend it.

"Reaching Out," the newest film from Latham, was born out of the challenge of communicating the benefits of spaying and neutering companion and free roaming dogs and cats. The film highlights the work of the Montana Spay and Neuter Task Force in its outreach to the Black Feet and Crow. We are honored to recognize the Task Force's demonstrable success.

Many of our recent films examine problems and describe successful strategies for addressing them. In "Reaching Out" the problem is animal suffering (such as disease, injury, and malnutrition) and animal-related human suffering (such as dog bites, fear and zoonosis).

Our cultural background contributes to our view of the world, which also impacts how we communicate. The better we tailor our message to the understanding of those we wish to reach, the better we are able to communicate. While our understanding does not mean that we adopt the practices of others, it does help us appreciate and respect them.

Humane Education continues to be a frontier practice. Our history of experience is rich, but we often have to go where seemingly few have gone before. In these frontier arenas, sharing the value of Humane Education can be challenging.

"Reaching Out" gives another example of how we can work together to resolve a problem. Latham is pleased to make this success story available.





# Of Note

## READERS' SURVEY RESULTS:

Many thanks to those of you who took the time to answer our readers' survey. Your responses will help us tailor the *Latham Letter* to your needs.

You've asked for more humane education and HCAB articles, and not surprisingly, more information on "the Link." Readers represent a wide variety of professions from 49 states and 10 foreign countries.

The respondents chosen at random to receive a free copy of *Teaching Compassion* are:

*Jean Burton, Carlsbad Humane Society, Carlsbad, N.M.*

*Sara DeLone, Monroe County Humane Society, Bloomington, IN*

*Mother Hildegard George, Shaw Island, WA*

*Gail Kaiser, Spokane, WA*

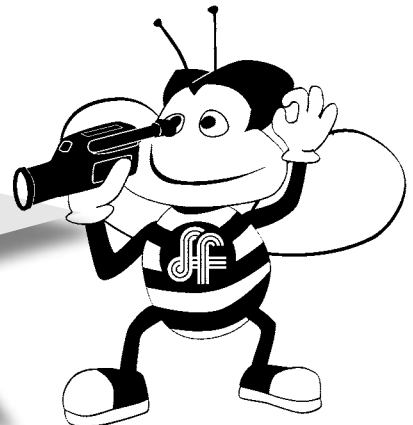
*Linda Lafford, Gardner Animal Shelter, Gardner, MA*

*Kathy Rothschild, Hawaiian Humane Society*

*Phyllis Tiffany, Richford, VT*

**DEC. 31ST IS THE DEADLINE  
FOR LATHAM'S  
"SEARCH FOR EXCELLENCE"  
VIDEO AWARDS.**

**SEE PAGE 12...**



## CORRECTION:

In the previous issue (Summer) we inadvertently typed Meredith instead of Merritt – as in Clifton, as in *Animal People* – on page 16 in our notice about volunteers needed in Romania. Merritt has graciously forgiven our goof and we all hope you, clever readers, realized who we meant and will forgive us too.

## HOW TO REACH US:

Search the *Latham Letter* archives by topic and learn more about all our products and services at [www.Latham.org](http://www.Latham.org) or call 510-521-0920. The Latham Foundation, 1826 Clement Avenue, Alameda, CA 94501

# Life Lessons:

## Humane Education at the San Diego Humane Society Helps the Next Generation

It may look like the children on our cover are just having fun petting a nice dog, but in reality they, along with their fellow campers at the San Diego Humane Society's Animal Adventure Camp are learning important life lessons. Humane educators say the lessons will help them become more compassionate, contributing members of our community.

"On the surface, yes, we're teaching children about animals," says Stacey Zeitlin, community programs manager. "And that's important. Teaching children about animals and how to interact with animals safely and appropriately are valuable lessons. But in teaching these skills, we're also helping children learn a much greater lesson – the importance of respecting all living things."

With a well-studied link established between how people treat animals and how they treat each other, it's this very lesson which may be the key to creating a more caring community.

The young animal lovers pictured in this article are just a few of the

close to 400 children who participated in the San Diego Humane Society's Summer Animal Adventure Camp, an interactive day camp offered for children ages five to thirteen, with games, crafts, hand-on animal activities and service projects all geared to help children develop respect and a positive attitude toward all living beings. Accredited teachers lead each class of 15 to 18 children with the help of two additional youth volunteers. The student to adult ratio is maintained at one teacher for five to eight children.

Hundreds of children come through this camp each year, but the Animal Adventure Camp is just one of the many youth education programs offered through the Humane Society.

Another celebrated program is the Pet PALS Kid's Club which offers great opportunities throughout the year for animal-loving kids, including monthly educational events and an informative newsletter. Started several decades ago, this tremendous educational program has served the humane education needs of thousands of children throughout

**Teaching children about animals and how to interact with them safely and appropriately is important.**

**But we're also helping children learn a much greater lesson – the importance of respecting all living things.**

the years. Today, the club has over 50 active members who participate in monthly workshops and special events. Membership is just \$75 per year, which includes a t-shirt, certificate, membership card, pen, Pet PALS newsletters, and invitations to regular club events.

New this year are Kids' Birthday Parties! Young animal lovers can celebrate their special day with friends at the Humane Society's beautiful campus. Each party includes supervision and presentations by two professional humane educators, humane education-based games, crafts and at least three personal animal experiences. The birthday child gets to choose which animal friends will visit his or her party. Among the contenders are a Russian Sand Boa snake, a bearded dragon, rats, dogs, rabbits and guinea pigs. The birthday child also receives a special gift and a photo with the animal of his or her choice. The parties which are \$175 for 15 children (\$5 per additional child) are not only a lot of fun for everyone, but also extremely informative and the perfect choice for young animal lovers.

Another new program, possible now because of the Humane Society's new campus, is Tots and Tales, an interactive story-time program for toddlers. A big hit with playgroups and preschool classes, Tots and Tales offers stories, crafts, visits with animal friends and more and it all takes place in the interactive "Animal House," a three-dimensional interpretive-educational piece designed to help teach children how to care for animals. There is a suggested two dollar donation for Tots and Tales participants.

The Humane Society also offers a wonderful story telling program out in the community called Animal Tales, which takes place at Borders Books and Music El Cajon and Mission Valley. Story tellers from the Humane Society visit these convenient locations once a month with animal friends to share with the children. Each session, which is free and open to the public, includes stories, crafts and visits with an animal.

Group Tours are among the Humane Society's most popular programs. These behind-the-scenes tours offer school groups, Boy Scouts, Girls Scouts and many other groups of children the ability to learn about animals and animal welfare while utilizing many interactive features of the new campus.

Thousands of children in San Diego benefit from the Humane Society's education programs. Last year alone, the San Diego Humane Society reached more than 3,200 children through its youth education programs, and conducted a record number of tours. All of these efforts are an important part of its mission to promote the humane treatment of animals, prevent cruelty to animals and provide education to enhance the human-animal bond.



Patrick and Julia Miller visit with Vinny the Pug during the San Diego Humane Society's Spring Animal Adventure Camp.

For more information about any of the Humane Society's youth education programs, please visit the "Just for Kids" section of their website ([www.sdhumane.org](http://www.sdhumane.org)), or contact their education department at [edu@sdhumane.org](mailto:edu@sdhumane.org) or (619) 243-3432.

*This article is reprinted from the Summer 2005 AnimalFare with kind permission of the San Diego Humane Society.*

# Latham Presents “Link” Message at Historic Hungarian Conference



By Phil Arkow

**BUDAPEST** – *Latham Letter* readers are undoubtedly aware of our efforts to assist communities to implement multi-disciplinary coalitions focusing on the “Link” – the recognition that animal abuse must be considered on an equal footing with child abuse, domestic violence and elder abuse. There are many ongoing challenges in sustaining such coalitions, but the right to form such groups has not been one of these obstacles.

You can imagine, then, the enthusiasm with which Latham’s messages about the “Link” and humane education were received in Eastern Europe, where it has only been since the fall of Communism in 1989 that non-governmental organizations have been allowed to create associations and to advocate for such causes as women’s issues.

Phil Arkow, Chair of Latham’s Animal Abuse & Family Violence Prevention Project, was invited to lecture on the “Link” at a historic scientific symposium on May 26, 2005. “The Link Between Human



Organizers of the Budapest conference gather after a successful day of introducing the links between animal abuse and human violence to Hungarian media, researchers, veterinarians and community agencies. From left, Dr. Laszlo Pallos of the Ministry of Agriculture, Dr. Kriszta Temesvary of F.A.B.E., and Zsolt Mayer of MasterFoods Hungary, celebrate the historic event.

and Animal Maltreatment” brought together nine speakers and 140 participants representing a variety of professions. The media were highly interested as well: 25 journalists attended a special press conference and gave the topic wide coverage throughout Hungary.

Organized by Felelos Allatbaratok Egyesulete (FABE) [the Responsible Pet Friends Association] with sponsorship from Masterfoods Hungary and the Soros Foundation,

the symposium explored the psychological and societal backgrounds of aggression, the need for better animal protection laws, the importance of responsible pet ownership, animal-assisted therapy (AAT), and the treatment of abused animals in veterinary practices and shelters. By all accounts, Hungarian pets and people are experiencing concerns that are identical to those in the U.S.

“In response to rates of dog bites that have tripled in the past 20 years,


FABE has developed a humane education curriculum, teacher trainings, and summer camp programs to teach responsible pet ownership to children aged six to 10,” said Kriszta Temesvary. Some 70% of Hungarian pet owners consider their animals to be members of the family and find it important for children to be around animals, she said. “Our hopes are that this upcoming generation will grow up with a responsible attitude toward animals.”

Dr. Eva Kosa, a psychologist, explored the impact of the media on the increase of societal aggression. The media are responsible, she said, “for accepting aggression as a conflict-solving strategy, and for the desensitization and indifference towards aggression, its consequences and its victims. Moreover, the media increase the danger of victimization by reinforcing the perception of the world as becoming more dangerous.”

Dr. Josef Leibetseder, a veterinarian from Vienna, described European scientific research and university curricula that are attempting to get AAT established as an accepted therapeutic method and an independent profession. A new European Society for Animal-Assisted Therapy was established last year to regulate the minimum requirements in European Union directives related to health professions and to establish standards for “der therapiehund.”

Dr. Laszlo Pallos, the veterinarian in the Ministry of Agriculture responsible for animal welfare in Hungary, described the ramifications of the historic 1998 Animal Protection Act. The new law replaced 1860-era language, created a legal framework for animal protection, and finally declared the cruel treatment of animals to be a crime. Although much progress has been made in the wake of this new law, he

said, “The real solution would be if the positive attitude towards animals became an internal inspiration and not an outcome of legal force.”

Latham thanks the conference’s organizers and sponsors for inviting us to participate in this historic event and wishes them many successes as they pursue “Link,” humane education and AAT research and activities throughout Hungary. 



Animal-assisted therapy dogs participated in demonstrations at the Budapest conference. The AAT and HCAB movements are gaining popularity in Hungary.

# Latham Letter BACK ISSUES containing "Links" Articles

The following back issues containing articles on the connections between child and animal abuse and other forms of domestic violence are available from the Foundation for \$2.50 each, plus \$3.00 Priority Mail Postage and Handling for up to 10 issues (U.S. and Canada).

Foreign orders please add \$10.00. California residents please add 8.25% sales tax. MasterCard and VISA accepted.

___ Canadian Veterinarians Adopt Strategic Policy on Reporting Animal Abuse	Summer 05	___ University of Penn. Veterinary Hospital Initiates Abuse Reporting Policy	Fall 97
___ "Link" Activities Come to the Windy City	Summer 05	___ Domestic Violence and Cruelty to Animals	Winter 96
___ "Link" Activities Extend to Delaware's Probation and Parole Officers	Spring 05	___ Animal Cruelty IS Domestic Violence	Winter 96
___ Latham Brings "Link" Training to Brazilian Police Officers	Winter 05	___ Gentleness Programs (I Like the Policeman Who Arrested that Dog)	Spring 96
___ Nova Scotia Conference Explores the "Link"	Summer 04	___ Loudoun County, Virginia Develops Cooperative Response to Domestic Violence	Spring 96
___ Partnerships Formed in Colorado to Stop the Cycle of Violence	Summer 04	___ And Kindness for ALL (Guest Editorial)	Summer 96
___ Tulane University Symposium Introduces the "Link" to Lawyers	Spring 04	___ Should Veterinarians Report Suspected Animal Abuse?	Fall 96
___ Crime Prevention Funding Introduces the "Link" to Canadian Groups	Winter 04	___ Windwalker Humane Coalition's Web of Hope Grows Stronger	Fall 96
___ Gabriel's Angels Breaking the Cycle of Violence in Arizona	Summer 03	___ Update on the Link Between Child and Animal Abuse	Fall 96
___ New Training Materials Help Professionals Recognize Non-Accidental Animal Injury	Spring 03	___ Report on Tacoma, Washington's Humane Coalition Against Violence	Winter 95
___ Making a Difference for People & Animals in Hamilton, Ontario	Winter 03	___ Animal Cruelty & the Link to Other Violent Crimes	Winter 95
___ Examining the "Link" in Wellington County, Ontario, Canada	Summer 02	___ Univ. of Southern California Conference Addresses Violence Against Children	Spring 95
___ New Link Resource Book Helping Albertans	Summer 02	___ Working to Break the Cycle of Violence	Spring 95
___ Making the Connection Between Animal Abuse and Neglect of Vulnerable Adults	Winter 02	___ The Tangled Web: Report on La Crosse, Wisconsin's Coalition Against Violence	Spring 95
___ Calgary Research Results: Exploring the Links Between Animal Abuse and Domestic Violence	Fall 01	___ San Diego, Calif. Child Protection Workers Required to Report Animal Abuse	Summer 95
___ Ontario SPCA's Women's Shelter Survey Shows Staggering Results	Spring 01	___ Animals Over Children? (An Editorial by Michael Mountain, Editor, Best Friends Magazine)	Summer 95
___ Putting the "Link" All Together: Ontario SPCA's Violence Prevention Initiative	Spring 01	___ Abuse an Animal - Go To Jail! (Animal Legal Defense Fund's Zero Tolerance for Cruelty)	Summer 95
___ Canadian and Florida Groups Actively Working on the "Link"	Winter 01	___ Milwaukee Humane Society's "PAL" Program: At-Risk Kids Learn Respect through Dog Obedience Training	Winter 94
___ Latham's "Link" Message Goes to South Africa	Spring 00	___ Latham Confronts Child and Animal Abuse	Spring 94
___ Crossroads: An Intensive Treatment Program for Adolescent Girls	Fall 00	___ A Humane Garden of Children, Plants, and Animals Grows in Sonoma County	Spring 94
___ Latham Sponsors "Creating a Legacy of Hope" at British Columbia Conference	Winter 00	___ Education and Violence: Where Are We Going? A Guest Editorial	Spring 94
___ New England Animal Control/Humane Task Force	Spring/Summer 99	___ Bed-wetting, Fire Setting, and Animal Cruelty as Indicators of Violent Behavior	Spring 94
___ Confronting Abuse (a veterinarian and a social worker confront abuse)	Summer 98	___ Animal Abuse and Domestic Violence: Intake Statistics Tell a Sad Story	Spring 94
___ The Human/Animal Abuse Connection	Spring 98	___ The Veterinarian's Role in the Prevention of Violence	Summer 94
___ The Relationship Between Animal Abuse and Other Forms of Family Violence	Winter 97	___ Results of Latham's National Survey on Child and Animal Abuse	Summer 94
___ Domestic Violence Assistance Program Protects Women, Children, and their Pets in Oregon	Summer 97	___ A Shared Cry: Animal and Child Abuse Connections	Fall 94

# Cut, Curl, and Counsel

## Victims of domestic abuse find safe haven at their favorite salon

By Ellen Perlman, from *Governing*

Sometimes, only her hairdresser knows for sure. That used to be a coy ad slogan referring to whether or not a woman colored her hair. The same phrase, however, could apply to victims of domestic violence. Abused women are often too frightened or embarrassed to tell anyone about their plight, but they might let down their guard around a person they see regularly who isn't a part of their family or social circle. So attorneys general in several states are taking advantage of the relationship that hairstylists often develop with their clients as a way to reach out to battered women.

Virginia was one of the first states to implement a program called Cut Out Domestic Violence. Since the summer of 2003 there have been at least half a dozen training seminars around the state where practicing cosmetologists learn to read the warning signs of abuse, whether it's bruising or negative changes in a woman's personality. Beauticians are not expected to get involved in the domestic situation or call the police. Their role is to be armed with information and to tell women where to call if they want assistance. "We know that, statistically, most women spend more time with their hairstylist than with, say, their doctor," says Tim Murtaugh, spokesman for Virginia attorney general Jerry Kilgore. "It may be one of the few times in their daily lives that they are away from their abuser."

In addition, because battered women often are prevented by their abusers from using their home telephone or buying a cell phone, Virginia partners with Verizon Wireless to collect and distribute them to shelters. "People change cell phones all the time," says Murtaugh. "Rather than letting old phones gather dust or become large paper weights, they can bring them to us."

Florida, which had 120,000 reported cases of domestic violence in March 2003, began sponsoring a similar initiative in April 2004, after attorney general Charlie Crist committed \$350,000 to the cause: \$100,000 was used for training cosmetologists; the other \$250,000 went toward providing generators for women's shelters so that, in case of hurricanes or other disasters, abuse victims don't have to leave and put themselves at risk.



The chilling warning on the Web site of the Florida Coalition Against Domestic Violence makes clear the difficulty these women face: "Your abuser may monitor your Internet and may be able to view your computer activity. If you have reason to believe that your computer is not secure, you may wish to use a computer in another location that your abuser does not have access to."

The coalition offers shelter, counseling, and more, but many women don't know how to find such services, or are too worn down to try. That's why the attorney general's office decided to partner with hair care professionals.

Crist, who six years ago was deputy secretary of the Department of Business and Professional Regulation, knows that there are 8,000 beauty salons and 55,000 licensed technicians around the state. Having three sisters who have patronized the same beautician for years, he also recognizes that women often feel comfortable opening up to their stylist. "Any opportunity to reach out to more people is a good idea," he says.

Training seminars include information about the prevalence of domestic violence in Florida, the signs of domestic violence, and how to discuss domestic violence with clients. Participants receive cards and flyers for their salons, as well as pens and emery boards publicizing the state domestic violence coalition and how to contact the agency. Because of the private nature of the crime, state officials don't expect to learn how many abused women the program helps, but Crist notes that, anecdotally, the response has been positive.



Reprinted from *Governing* (Feb. 2005). Subscriptions: \$39.95/yr. (12 issues) from 1100 Connecticut Ave. NW, Suite 1300, Washington, DC 20036; [www.governing.com](http://www.governing.com).

## Recognizing and Encouraging Videotaped Productions Promoting Respect for **All Life**

### 2005 Guidelines

---

#### 1. Entry Procedures

Complete the enclosed Entry Form for each production or series. (If a series, please indicate.) You may enter the same video in more than one category; however, each entry must be listed separately and submitted with an additional entry fee and separate cassette. (Please photocopy the enclosed entry form if you need additional copies.)

#### 2. Fees

Each entry, whether a single program, a series, or a public service announcement, must be accompanied by a \$25.00 non-refundable entry fee. Payment should be in US\$ drawn on a US bank. Make checks payable to The Latham Foundation.

#### 3. Deadline

All Entry Forms, videos, and fees must be received by December 31, 2005.

#### 4. Eligibility

Latham Foundation Directors, Members, and staff (and their families) are ineligible.

#### 5. Technical Requirements

Videos, if not in English, must include English subtitles. They must be on ½" VHS formatted tape. Each cassette must be permanently and clearly labeled with the following information:

- a) *Name of submitting organization, individual, or company*
- b) *Title (same as on entry form)*
- c) *Length (Maximum length is 1 hour)*

# CATEG

### Categories

Select the category that relates most closely to your video's intent, primary purpose, and target audience from the following list. Be sure to include the category on the entry form. Latham reserves the right to add, delete, combine, or expand categories. It also reserves the right to assign videos to a more appropriate category, if it is considered in the best interest of the work entered.

- **Child and Animal Abuse/Domestic Violence Prevention**  
Videos pertaining to the connections between child abuse, animal abuse, and other forms of domestic violence, including those intended to raise public awareness or describe interventions, or both.
- **Humane Education and Responsible Animal Care**  
Videos designed to teach responsible pet care, respect and interconnectedness of all life, traditional humane education values, etc.
- **Human-Companion Animal Bond**  
Videos illustrating the benefits of the human-companion animal bond including

#### 6. Judging

Entries will be evaluated for presentation of content, production values, creativity, and overall effectiveness by representatives from the film and video industry, experts in the category topics, and consumers. Judges will be appointed by the Latham Foundation. Decisions by the judges and the Foundation's awards committee are final.

---

animal-assisted therapy, service animals, “hero” animals, etc.

– **Advocacy/Public Policy**

Videos related to public policy issues i.e. early spay neuter, domestic violence, pets in housing, etc.

– **Science and Nature/Animal Behavior/ Natural History**

Videos documenting the behavior of four-footed animals

– **Innovative Programs and Projects and Projects Worthy of Replication**

Videos describing innovative programs or projects in humane education – curriculum related, or instructional – and demonstration projects that are worthy of replication

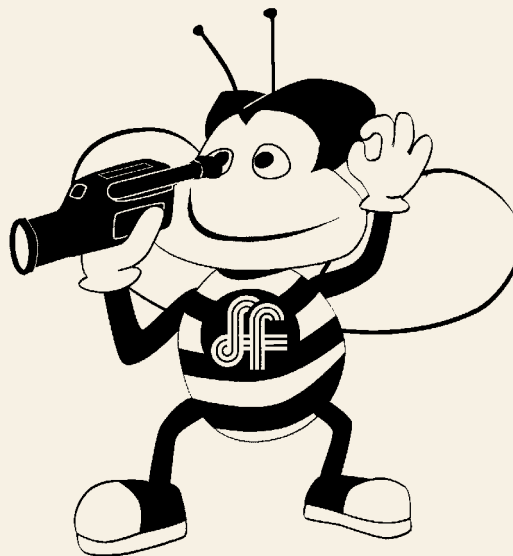
– **Public Service Announcements (PSA’s)**

– **Miscellaneous**

Videos in this category may include animal health and nutrition, zoonosis, career opportunities, humor, technical assistance, or young videographers.

## 7. Awards and Notification

Winners will be notified in the Summer of 2006 and announced in the summer *Latham Letter*. Distinctive awards will be given to winners in each category. The awards committee may designate additional awards outside the category options if so desired, including the prestigious “Edith Latham Award for Excellence in Video Productions Promoting Respect for All Life,” which carries a \$500 cash prize.



## 8. Shipping: Send entries pre-paid to:

THE LATHAM FOUNDATION

Attn: Video Awards

1826 Clement Street

Alameda, CA 94501

The Latham Foundation is not responsible for losses in transport or otherwise. If you want an acknowledgment of your entry, please enclose a self-addressed stamped envelope. The Foundation will take every precaution to ensure proper handling of materials submitted; however, the awards committee, its judges, or its agents cannot be held responsible for any loss or damage to any video entered. Videos may be shown, duplicated for judges, or disposed of as the Latham Foundation deems appropriate. By entering, entrants agree to hold the Latham Foundation harmless for any costs or expenses of any claim arising out of any such use by the Latham Foundation.

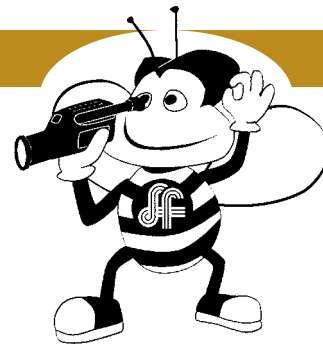
## 9. Return of Entries

No entry material will be returned unless specifically requested and pre-paid delivery charges are included with the entry. If you want your video returned, check the appropriate box on the Entry Form and enclose an additional shipping and handling fee in the amount of U.S. \$10.00 for the 1st videocassette and \$2.00 for each additional one. We will be unable to return videos to countries outside the U.S.

**Thank you for your interest and good luck.**

**For an Entry Form, see page 14 or visit [www.Latham.org](http://www.Latham.org)**

The Latham Foundation  
Search for Excellence Video Awards



(Please type or print carefully.)

ORGANIZATION, COMPANY, OR INDIVIDUAL ENTERING:

ADDRESS: \_\_\_\_\_

CITY/STATE/ZIP: \_\_\_\_\_

PHONE: (\_\_\_\_\_) \_\_\_\_\_ FAX: (\_\_\_\_\_) \_\_\_\_\_

CONTACT PERSON: \_\_\_\_\_

ADDRESS & PHONE & FAX FOR CONTACT PERSON IF DIFFERENT FROM ABOVE:

TITLE OF ENTRY: \_\_\_\_\_

CATEGORY: \_\_\_\_\_ LENGTH: \_\_\_\_\_  
(See Guidelines) (1 hr. max.)

*I understand and agree to abide by all contest rules, and further agree that the Latham Foundation and/or Special Award sponsors may use my name and likeness in conjunction with the video for publicity purposes.  
I agree to hold the Latham Foundation harmless for any cost or expenses of any claim arising out of any use of this video.*

Signature \_\_\_\_\_ Date \_\_\_\_\_

DESCRIPTION OF VIDEO: \_\_\_\_\_

Yes, please return my video(s) after judging. (U.S. entries only)

I have enclosed a check to cover shipping and handling fees in the amount of \$10.00 for the 1st video and \$2.00 for each additional one in addition to my entry fee(s).

No, there's no need to return my video(s).

**Entry Checklist:**

✓ A check or money order for \$25 made out to the Latham Foundation is enclosed for each entry.

✓ Each cassette is clearly labeled with the name of submitting organization, individual, or company; the video's title, and its length in minutes and seconds.

Send entries pre-paid to:

**THE LATHAM FOUNDATION**  
Attn.: Video Awards  
1826 Clement Ave. • Alameda, CA 94501

ENTRIES MUST BE RECEIVED BY DECEMBER 31, 2005.

# Finding Funding

**We're often asked if Latham makes grants.**

**T**he Latham Foundation for the Promotion of Humane Education rarely funds unsolicited proposals. As a private operating foundation, we work in collaboration with other organizations and individuals in areas of common interest, in roles such as facilitator, sponsor, or colleague. We use our funds to keep books and videos at affordable prices. Occasionally, we offer funding opportunities in the form of awards such as the *Search for Excellence* Video Awards.

However, there are grant-making foundations and animal charities out there. The trick is finding the ones whose funding priorities match your program and project needs. Then you will, hopefully, establish relationships with potential funders and express your needs effectively and according to their application guidelines.

Latham is a referral source and clearinghouse for information, and as such, it's our pleasure to call your attention to a wonderful new resource that is a project of the ASPCA's National Shelter Outreach Program and PETsMART Charities – Imagine Humane™.

To quote their “Who We Are” at [www.imaginehumane.org](http://www.imaginehumane.org), “Imagine Humane is a capacity building initiative within National Shelter Outreach developing leadership, fundraising and strategic competence in animal protection organizations. We facilitate and support dynamic learning opportunities, idea transfer, and collaborative action.”

More simply put, there's a wealth of incredibly helpful information on their site including great fundraising articles gathered from a variety of highly credible and helpful sources on e-philanthropy, fundraising planning, proposal writing, and planned giving. There are links to other organizations such as the Association of Fundraising Professionals, the Foundation Center,

Charitable Statistics, and the US Census Bureau, and there are nuts and bolts articles such as a list of funders and grant opportunities, grant writing tools, and a proposal writing short course.



There's even a list of things to consider when hiring a Director of Development or fundraising consultant. Thinking of going the direct mail route? Whether you're launching your first campaign or are a seasoned pro, you'll find truly helpful information – all organized

beautifully and completely accessible. Best of all, it's not just theory. There are practical samples galore. All Imagine Humane™ asks is that you credit them if you adapt any of their documents to your needs. That's the spirit.

Increasingly, individual donors and foundations emphasize collaboration. Imagine Humane™ works to facilitate multi-organization efforts through its Joint Planning program.

And because better leadership is essential to the success of animal protection, Imagine Humane™ continually seeks answers to questions such as the following in order to design resources, networking and training.

- What can we learn from leaders in other nonprofit, public and for-profit fields? What differentiates leading humane organizations from leading other kinds of organizations?
- Who are the great leaders of social causes, and what can we learn from them?

Imagine Humane™ is dedicated to getting the word out about what works. They believe in “turning the wheel instead of reinventing it.” In the Innovation Bank section you will find detailed information on proven **Spay/Neuter**, **Feral Cats**, and **I.D.** Programs that have made a significant

continued

**Collie + Lhasa Apso = Callapso:** A dog that folds up for easy transport

**Pointer + Setter = Poinsetter:** A traditional Christmas pet

**Irish Water Spaniel + English Springer Spaniel = Irish Springer:** A dog fresh and clean as a whistle

**Terrier + Bulldog = Terribull:** A dog that makes awful mistakes

**Great Pyrenees + Dachshund = Pyradachs:** A puzzling breed

**Bloodhound + Labrador = Blabador:** A dog that barks incessantly

And finally my favorite...

**Malamute + Pointer = Moot Point:** A dog that...oh well, it doesn't matter.

Funding continued

impact in the lives of animals and the numbers of animals saved in shelters and communities.

You'll find profiles describing:

- Detailed step by step instructions on implementing the program
- Resources that you can use directly or customize
- Background information on the host agency
- Suggestions on ways to adapt the program to suit your needs.

I can't say enough good about this incredible resource.


The Grantsmanship Center in Los Angeles is another helpful resource ([www.tgci.com](http://www.tgci.com)). It claims to have *been the world's leading source of grantsmanship training and grant information since 1972*. More than 100,000 nonprofit and government agency staff have attended its basic five-day workshop, "The Grantsmanship Training Program." Designed for both novice and experienced grantseekers, this workshop covers all aspects of searching for grants, writing grant proposals, and negotiating with funding sources.

I can personally vouch for the benefits of their "Strategic Fundraising Training" workshop, which introduces participants to the full spectrum of fundraising techniques. Participants learn how to perform a fundraising audit, write an effective case statement, motivate volunteers

and boards of directors, and produce a fundraising plan tailored to the specific needs of their own organization.

The Center's Program Planning and Proposal Writing checklists guide one through each stage of the proposal writing process. They also sell publications on planning and producing an Annual Report and on the sometimes neglected process of Program Evaluation. Another unique feature of the Grantsmanship Center's site is a list of state foundations, community foundations, corporate giving programs, and each State's home page. Click on your state on their map to find details.

Recently the Center added a new course: "New Business Ventures for Nonprofits," a workshop that shows how to plan, finance, and develop a viable business, and how to decide if enterprise development is appropriate for one's agency.

These three-and-five-day trainings, which are offered nationwide throughout the year, are intensive and expensive; however, governmental or nonprofit agencies who agree to host Grantsmanship Center workshops can send staff to the training at no cost. See [www.tgci.com/training/host](http://www.tgci.com/training/host) for complete hosting benefits and responsibilities. 

*We hope you'll find these referrals helpful. Best wishes for the continued success of your important work.*

# Lucky Dogs Survive Romanian Floods



*Latham Letter* readers will be familiar with the work of ROLDA and RAR from previous articles in the Winter and Summer 2005 issues. For information on the recent flooding and international rescue efforts (or lack thereof), please visit [www.rolda.home.ro](http://www.rolda.home.ro).

## Baby Hippo and Tortoise Bond After Surviving Tsunami

(as reported on the internet)

**NAIROBI (AFB)** – A baby hippopotamus that survived the tsunami waves on the Kenyan coast has formed a strong bond with a giant male century-old tortoise in an animal facility in the port city of Mombassa, officials said.

The hippopotamus, nicknamed Owen and weighing about 300 kilograms (650 pounds), was swept down Sabaki River into the Indian Ocean, then forced back to shore when tsunami waves struck the Kenyan coast on December 26, before wildlife rangers rescued him.

“It is incredible. A-less-than-a-year-old hippo has adopted a male tortoise, about a century old, and the tortoise seems to be very happy with being a ‘mother’,” ecologist Paula



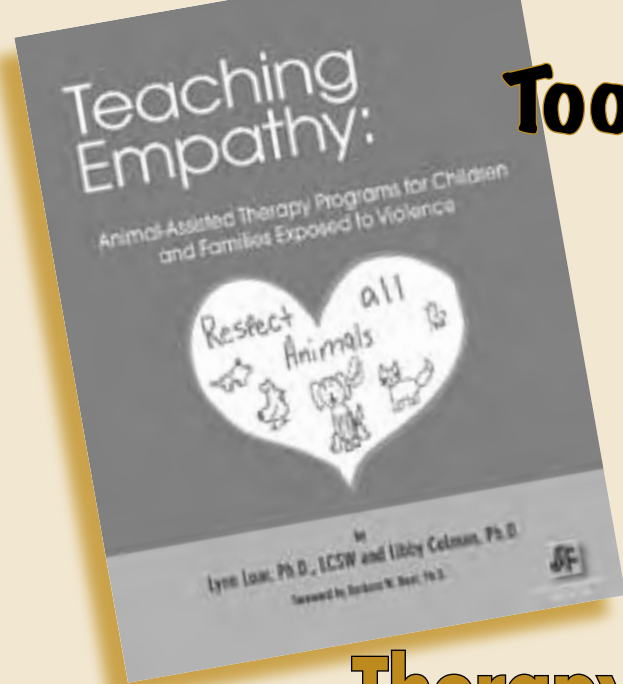
Kahumbu, who is in charge of Lafarge Park, explained.

“After it was swept away and lost its mother, the hippo was traumatized. It had to look for a surrogate mother. Fortunately, it landed on the tortoise and established a strong bond. They swim, eat and sleep together,” the ecologist said.

“The hippo follows the tortoise

exactly the way it would follow its mother. If somebody approaches the tortoise, the hippo becomes aggressive, as if protecting its biological mother,” Kahumbu added.

“The hippo is a young baby, he was left at a very tender age and by nature, hippos are social animals that like to stay with their mothers for four years,” Kahumbu explained.



# Tools for your important work available from Latham

## Teaching Empathy: Animal-Assisted Therapy Programs for Children and Families Exposed to Violence

by Lynn Loar, Ph.D., LCSW and Libby Colman, Ph.D.

Information, examples, and tools to help you create a safe and successful animal-assisted therapy program

*Includes a CD with forms and samples*



## Now Available

### Breaking the Cycles of Violence Series

*Cycles I Video: Introduction to "The Link"*

*Cycles II Video: "Successful Interventions"*

*Manual -- "The How"*

To order or for more information, contact Latham at:

[www.Latham.org](http://www.Latham.org) or [orders@latham.org](mailto:orders@latham.org)

Phone 510-521-0920 • Fax 510-521-9861



# Upcoming Workshops, Conferences and Events

E-mail your listings to [info@latham.org](mailto:info@latham.org)

## OCTOBER

**Adopt-A-Shelter Dog Month**, sponsored by the ASPCA. [www.aspc.org/shelters](http://www.aspc.org/shelters)

- October 7:** Animals in the Classroom Instructor Training, Chicago Anti-Cruelty Society, Contact: Tammie Bouschor, 312-644-8338 ext. 344 or [tbauschor@anticruelty.org](mailto:tbauschor@anticruelty.org)
- October 15:** National Feral Cat Summit, Wyndham Philadelphia at Franklin Plaza, 17th & Race Streets, 215-448-2000 or (800) WYNDHAM. Tickets: \$40. Price increases to \$50 after Sept 1st. Fee includes admission to all presentations, workshops and vegan lunch. [summit@neighborhoodcats.org](mailto:summit@neighborhoodcats.org)
- October 17-21:** National Animal Control Association Training Academy LEVEL I, Sacramento, California. For information NACA, P.O. Box 480851, Kansas City, MO 64148-0851, 913-768-1319 (option 6) or [www.nacanet.org](http://www.nacanet.org)
- October 21 and 22:** The Empire State Animal Protection Forum, Albany, NY. [melaniea@aspc.org](mailto:melaniea@aspc.org) or 973-628-9494 for further information
- October 21 – 23:** No More Homeless Pets Conference, Boston, Massachusetts, For more information contact Best Friends Animal Society at 435-644-2001 (ext. 129) or email: [nmhp@bestfriends.org](mailto:nmhp@bestfriends.org). [www.bestfriends.org](http://www.bestfriends.org)
- October 28-30:** Sowing Seeds Humane Education Workshop The International Institute for Humane Education, Los Angeles, CA, [www.IIHED.org](http://www.IIHED.org)

## NOVEMBER

- November 4** Association of Professional Humane Educators (APHE) Midwest Regional Workshop, Wisconsin Humane Society, Milwaukee, WI. Featured speaker: Dr. Lynn Loar. Author of *Teaching Empathy*. Contact Jill DeGrave 414-431-6111 [jdegrave@wihumane.org](mailto:jdegrave@wihumane.org) or Susan Helmink 217-244-5141 [susanh@uiuc.edu](mailto:susanh@uiuc.edu).
- November 4, 5, and 6** CLICKER EXPO, Minneapolis, MN The expanded 2005-2006 ClickerExpo program features more than 45 sessions over three days, for trainers at every experience level, taught by an extraordinary group of top teachers and trainers. Most sessions qualify for full CPDT continuing education credits. [www.clickertraining.com](http://www.clickertraining.com) for details
- November 6-8** Society of Animal Welfare Administrators (SAWA) Annual Conference and 2<sup>nd</sup> Annual Certified Animal Welfare Administrator (CAWA) Certification Exam, Denver, Colorado. For more information: SAWA 303-758-3513 x17 [info@sawanetwork.org](mailto:info@sawanetwork.org) or [www.sawanetwork.org](http://www.sawanetwork.org)
- November 12** Connecticut Cares for Cats Conference 8:30 am - 5:30 pm at the Courtyard by Marriott Cromwell. Find out how your community can bring an end to cat homelessness at this landmark event. Registration fee of \$25.00 includes lunch. Fee increases to \$35.00 after October 1st. To register, please call 860-965-6159 or email [info@awfct.org](mailto:info@awfct.org). Conference brochure and registration form are available at [www.awfct.org](http://www.awfct.org).
- November 12-13** Click to Calm Seminar with Emma Parsons, Pittsburgh, PA. This two-day seminar is designed to give you the tools to help manage your reactive dog. Emma Parsons is the author of the newly-released book, *Click to Calm: Healing the Aggressive Dog*. Fees: \$150/day; \$250/2 days To register/more information: e-mail Barb at [barb12011@comcast.net](mailto:barb12011@comcast.net), or visit [www.barblevensondogtraining.com](http://www.barblevensondogtraining.com). Phone number for more info: 412-795-9642.

## JANUARY 2006

- January 21** Animals in the Classroom Workshop for Teachers and Humane Educators An APHE Regional Workshop, Contact: Stacey Zeitlin, 619.243.3424 or [cp@sdhumane.org](mailto:cp@sdhumane.org)

## FEBRUARY

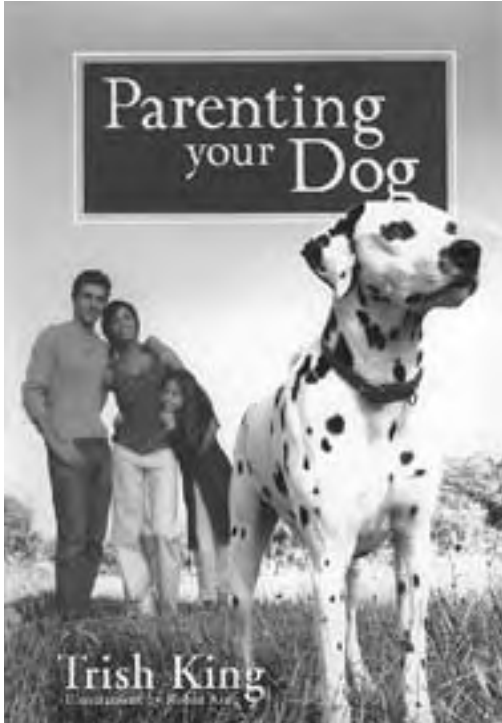
- February 12-14** Animal Care Conference 2006 California Animal Control Directors' Association (CACDA) State Humane Association of California (SHAC) California Veterinary Medical Association (CVMA) Pasadena Conference Center, Pasadena, CA Host Hotel: Pasadena Sheraton [www.animalcareconference.org](http://www.animalcareconference.org)

## MARCH

- March 29 – April 2** Association of Professional Humane Educators (APHE) Annual Conference, Tucson, Arizona. Further information available soon at [www.aphe.org](http://www.aphe.org)



# Media Reviews and Announcements



Reviewed by Jennifer Golick, MA

Trish King, renowned animal behaviorist, has written a book “for the rest of us”. *Parenting Your Dog* is Ms. King’s contribution to the world of dog training books that takes a new approach to understanding the canine mind. By drawing parallels between child development and dog development, Ms. King allows us, the human parent, to better understand why our “dog-children” do what they do.

Ms. King’s book is both a training manual and an overview of dog development. Although it provides helpful insight into training issues, *Parenting Your Dog* also serves as an exploration of how we humans can use parenting skills that are usually directed at human children to create a deeper and more structured relationship with our dogs. She uses

her own experience as a parent and animal behaviorist to draw parallels that seem obvious to the reader, but have not been addressed in dog training literature until now. Ms. King has not re-invented the wheel in regards to dog development, but she has re-defined the popular conceptualization of the human’s relationship with dogs.

In *Parenting Your Dog*, Ms. King addresses developmental issues and milestones from puppy-hood to the aging dog. Drawing from her years of experience, Ms. King gives strong, concrete examples of behavior problems and solutions. In addition,

she addresses some of the issues relating to choosing an adult dog to join the family and some of the unique challenges that come with older dogs as opposed to puppies. Ms. King briefly addresses the issue of the aging dog and the difficult decisions that humans must make when their canine family member is no longer experiencing good quality of life. One whole chapter of the book is dedicated to specific behavior problems and some suggested behavior modifications that can be applied to attempt to remedy the issue. The information is fairly generalized, and if the reader is looking for more information on specific behavior issues, Ms. King follows the text with a list of suggested readings.

A unique component of *Parenting Your Dog* is that Ms. King does not attempt to mitigate the issue of the mistakes that human parents make

when it comes to dogs and how some problematic situations could have been avoided had the humans been able to see the situation from another perspective. Some of Ms. King’s anecdotal stories might cause the reader to shake their head and say, “Duh, I could have told them that”, but it’s painfully obvious how much humans have to learn about forming healthy and successful relationships with our dog-children.

Overall, *Parenting Your Dog* is a helpful resource for dog parents. For people who are seeking a greater understanding of their dog, this book provides a good foundation for learning. Dog parents, like the proverbial old dog, can learn new tricks and *Parenting Your Dog* is a very good place to start.

---

### **Editor’s Note:**

*Although this book was first mentioned in the Winter 2005 Latham Letter, we appreciate the personal perspective of Jennifer Golick, MA.*

*Jennifer is a Clinical Case Manager/Animal Assisted Therapist at the Family Service of Napa Valley ([www.familyservicenv.org](http://www.familyservicenv.org)). She has a M.A. in Psychology and is a Member of Paws for Healing Board of Directors. [www.pawsforhealing.org](http://www.pawsforhealing.org)*

---

*TFH Publications, INC  
Neptune City, NJ  
[www.tfh.com](http://www.tfh.com)  
ISBN: 0-7938-0548-1  
\$19.95*

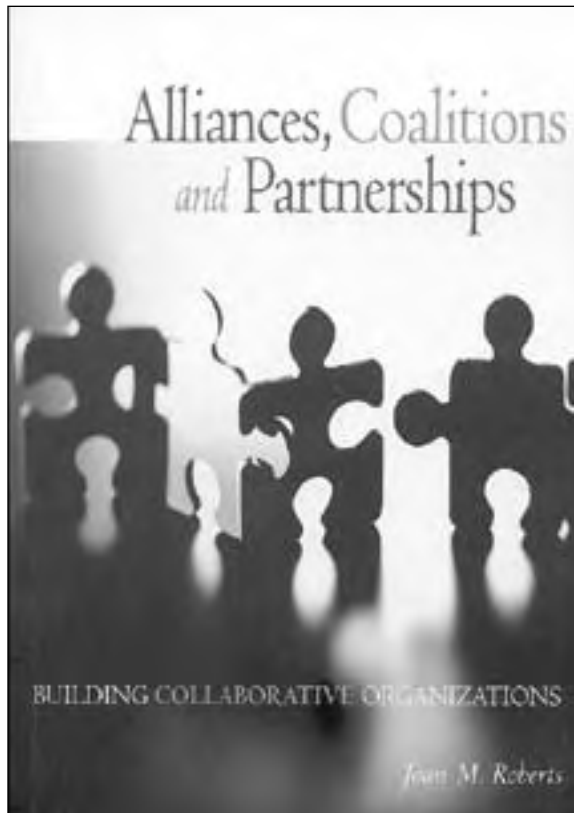
---

## Alliances, Coalitions and Partnerships

by Joan Roberts

Public participation and collaboration is now recognized as a crucial component in a variety of fields including health, housing, domestic violence prevention and the animal welfare movement. Often this means the involvement of multiple stakeholders who must relate to both the community and to government, forming an organization of organizations, or a group of groups that come together to cooperate. While the stakeholders are often pleased to participate, they often face the awkward problem of not really knowing how to do so most effectively.

This unique guide to building effective collaborative organizations deals head-on with this issue. It describes the steps that managers, coordinators and practitioners might take to develop what the



author calls a “trans-organizational system.” *Alliances, Coalitions and Partnerships* presents a model for this type of organization and describes a number of elements common to their successful functioning, including:

- The context and need for new forms of collaboration
- How, why and when to consider developing such an organization
- Trust and governance
- The special nature of power and leadership required

- The tools needed to develop this new form of organization.

With a case study to illustrate the process and a useful bibliography, *Alliances, Coalitions and Partnerships* will appeal to a wide audience including community and social workers, animal welfare promoters, municipal government workers in social services, staff of professional associations, non-profit agency executive directors, and many more.

*Joan Roberts is an award-winning organizational development consultant who provides training workshops on community development. She has more than 20 years experience of designing and facilitating multi-stakeholder processes and successful collaborations and coalitions. She lives in Toronto.*

New Society Publishers  
www.newsociety.com  
ISBN 0-86571-516-5  
US \$17.95 Cad \$24.95

## The Evolution of Canine Social Behavior, 2<sup>nd</sup> Ed.

by Roger Abrantes, Ph.D.

Most people think they know something about canine behavior. After all, they've seen those nature shows about dogs in the wild haven't they? They may even throw around terms like “alpha dog,” “submissive behavior” and “dominance-aggression” as if they know what they're talking about. But do they?

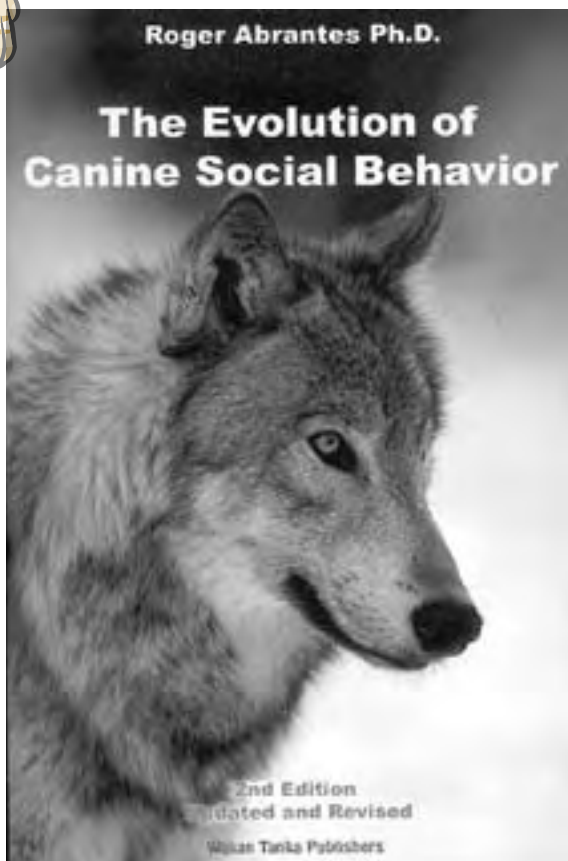
With the help of Danish biologist, Dr. Roger Abrantes, you will learn about the latest scientific thinking about how and why canine behavior developed and what it really means. *The Evolution of Canine Social Behavior* is a surprising book. It dismisses common beliefs and assumptions, and

leaves the reader with simple, sound explanations.

The book examines common myths about canine behavior such as:

- Dogs who are fearful become aggressive.
- Staring at an aggressive dog will cause him to back down.
- There is no such thing as altruism in dog behavior.

continued on next page



the dog attacks because it is dominant. No dog attacks another because of dominance. Dominance aims at controlling the other by means of ritualized behavior, without harming or injuring it..."

This is a book for all students of animal behavior as well as for all readers fascinated by animal behavior who wish to uncover the whys and hows of canine social behavior.

He is the author of 17 books in English, German, Spanish, Danish, Swedish, Norwegian, Italian, and Czech as well as numerous articles on behavior. He is probably one of the most versatile ethologists in the world. His book *Dog Language – An Encyclopedia of Canine Behavior* is a perennial best-seller. Dr Abrantes is especially known for his views on social behavior and its applications to the understanding of pet behavior, and for his working methods where he uses psychology rather than power to teach an animal new patterns patiently and efficiently, step by step. His present work involves research into the evolution of human behavior.

***The Evolution of Canine Social Behavior, 2<sup>nd</sup> Ed.***

*Roger Abrantes, Ph.D.*  
*Dogwise Publishing*  
*ISBN 0-9660484-1-5*  
*\$12.95*

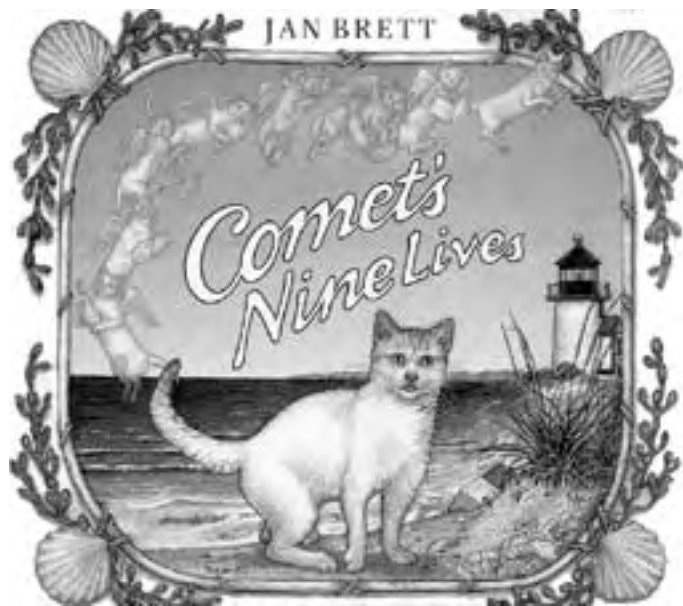
**From the book:**

“The idea of dominance-aggression is biased. It is possible to be aggressive and dominant, but the term suggests

Roger Abrantes, Ph.D. (Evolutionary Biology and Ethology) DHC DF MAPBC, born in Portugal in 1951, has lived most of his life in Denmark.

**Comet’s Nine Lives**

by Jan Brett



Like all cats, Comet knew he had been born with nine lives, but he’d never thought much about it until the day he lost life number one in a flower garden on Nantucket. He’d spent lazy days wandering all over the island, not calling any one place home. Now he knows it’s time to settle down. But Comet’s lives begin to disappear all too quickly as he gets into one humorous predicament after another. Then comes the day of the big hurricane!

Beautiful island scenes – sandy beaches, hillside flower gardens, seaside trails, villages, and the sea itself are set within exquisite shell borders in this book. Jan Brett brings her originality and charm to a familiar setting as she inhabits her Nantucket with colorful canine residents. These include a shaggy sheepdog who travels through the story and into the borders looking for a friend to live with him and his lighthouse cat. A thoroughly enjoyable and beautiful book.

*G. P. Putnam’s Sons*  
*200 Madison Ave. • New York, NY 10016 • \$15.95*

# REACHING OUT: The Spay/Neuter Challenge

Using examples on the Crow and Blackfoot Indian Nations and the Montana Spay Neuter Coalition, Latham's new film demonstrates successful strategies for overcoming resistance and communicating the benefits of spaying and neutering domestic animals.

## Why spay and neuter?

- To reduce animal suffering such as disease, injury, and malnutrition
- To reduce animal-related human suffering such as dog bites, fear, and zoonosis.

**Reaching Out** is an insider's look at successful strategies for change. It's a slice of life that you might not otherwise see and it respectfully illustrates what works.

*Yes,* I want to learn strategies for

overcoming resistance and communicating the benefits of spaying and neutering domestic animals ... *Please send me Latham's new film!*



*Order your copy today!*

**Written and directed by**  
Tula Asselanis

**Principal photography**  
Dezsoe "Steve" Nagy

## Music

Nicholar Gunn – [www.nicholasgunn.com](http://www.nicholasgunn.com)  
and [www.geminisunrecords.com](http://www.geminisunrecords.com)

Name \_\_\_\_\_

Address \_\_\_\_\_

City \_\_\_\_\_

State / Zip \_\_\_\_\_

Phone (        ) \_\_\_\_\_

(Daytime phone in case of questions about your order - Thank You.)

VHS       DVD

\_\_\_\_\_ Copies of **REACHING OUT** @ \$35.00 each      \$ \_\_\_\_\_

10% Discount for Latham Associate Members      \$ \_\_\_\_\_

CA Residents, please add 8.25% tax      \$ \_\_\_\_\_

Postage & Handling      \$ 5.00

**TOTAL ENCLOSED**      \$ \_\_\_\_\_

CHARGE MY:      \_\_\_\_\_ MasterCard      \_\_\_\_\_ VISA

No. \_\_\_\_\_ Exp. Date \_\_\_\_\_

Signature \_\_\_\_\_

Delivery Address (if different than billing address):

\_\_\_\_\_

\_\_\_\_\_

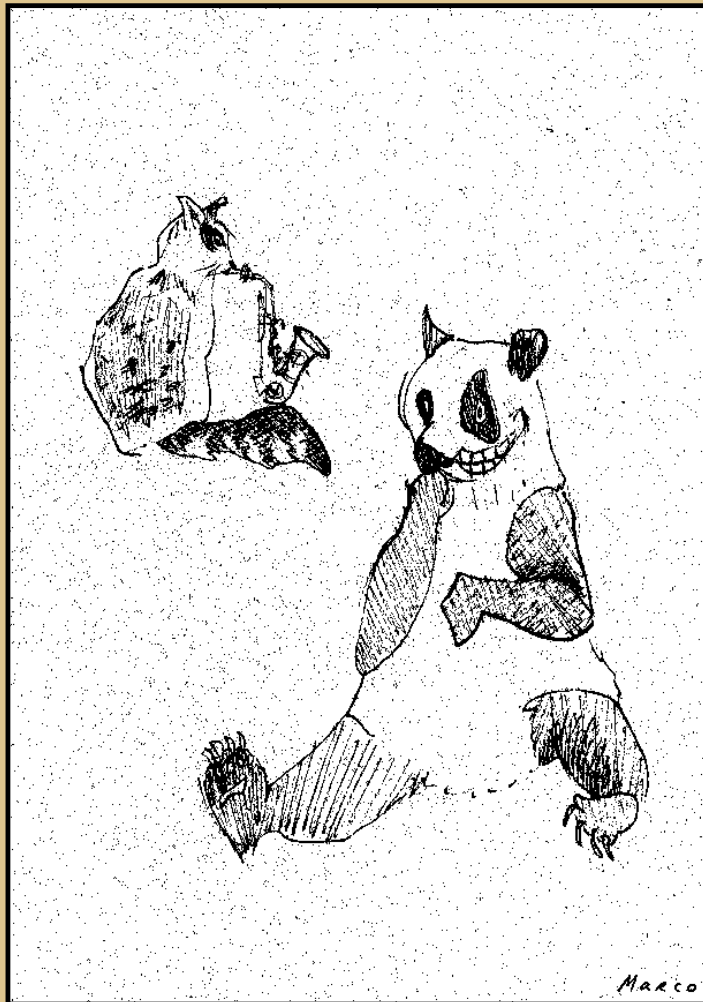


## The Latham Foundation

1826 CLEMENT AVENUE • ALAMEDA, CA 94501

PH 510.521.0920 • FAX 510.521.9861

E-MAIL: [orders@Latham.org](mailto:orders@Latham.org) or [www.Latham.org](http://www.Latham.org)



Thank you, Marco!



## The Latham Foundation

PROMOTING RESPECT FOR ALL LIFE THROUGH EDUCATION

LATHAM PLAZA BUILDING  
1826 CLEMENT AVENUE  
ALAMEDA, CALIFORNIA 94501 USA

*CHANGE SERVICE REQUESTED*

Nonprofit Organization  
U.S. Postage

**PAID**

Alameda, CA  
Permit No. 127

Printed on recycled paper

